



Message from the CEO & Chairman

Gratitude amidst courage is the best way we can describe the past year.

Thanks to our wonderful donors, supporters, and community partners, Gateway Center exceeded our Big Goal established in 2019, which was to support 1,000 individuals with finding permanent housing by 2022. Our team assisted 1,221 guests in finding stability through housing. The achievement of this goal reflects our mantra Everybody Vs. Homelessness and demonstrates our effectiveness when we show up collectively as a community, with courage, to address homelessness in our city.

Although housing stability is a commendable achievement, Gateway Center's holistic supportive services provide our guests with the support they need to tap into the empowerment that already exists within themselves...we simply help them identify and amplify it.

Since opening our doors in 2005, Gateway Center has continued to develop strategic private-public partnerships that have allowed us to thrive and carry out our mission of connecting people experiencing homelessness with the support necessary to become self-sufficient and find a permanent home.

Despite existing racial and social inequalities that often lead to homelessness, together, with courage, we will make homelessness rare, brief, and non-recurring in our city. Our dedicated and passionate team served nearly 7,100 guests last fiscal year. Without the partnerships and support of local businesses, the philanthropic community, city, county, and state offices, and individual contributions from compassionate and generous individuals in Metro Atlanta, none of this would have been possible.

We know housing is a Right and Not A Privilege. Our team will continue working in step with community partners to create additional opportunities for individuals and families experiencing homelessness, and we will advocate to protect the homes of those currently housed.

We look forward to continuing to combat homelessness courageously with each of you! In the Spirit of Courage,



Raphael Holloway
Chief Executive Officer

Edward J. (Jack) Hardin Board of Directors, Chairman

Courage in Action at Gateway Center

























OUR VISION

To live in a community where homelessness is rare, brief, and non-recurring.

OUR MISSION

To connect people experiencing homelessness with the support necessary to become self-sufficient and find a permanent home.

OUR BIG GOAL

By 2022, Gateway Center will support 1,000 people in finding permanent housing.

1,221 ACHIEVED BY JUNE 30, 2022

Each of our services, activities, and partnerships are part of our intentional effort to be client centered, trauma informed, and utilize best practices while emphasizing human value and dignity.

To ensure the alignment of services, Gateway Center has focused our efforts on Five Keys to Success.



7,080 INDIVIDUALS RECEIVED SERVICES FROM GATEWAY CENTER THIS YEAR

3 years at-a-glance:
Total Guests Served (including residential guests)*

9,616

7,656

7,080

2021

2022

HOUSING PLACEMENT & STABILITY

HEALTH & WELLNESS



PLACEMENT

FAMILY & COMMUNITY ENGAGEMENT



ADULT & FINANCIAL LITERACY

GWC FY22 RESULTS

62% of residential guests served had a **positive** discharge destination

61% of residential guests exited the program with an income

program occupancy rate maintained

61% of residential guests agreed or strongly agreed to "overall I am satisfied with the services I am receiving"

82% of residential guests agreed or strongly agreed to "I would recommend GWC to others"

3,968 guests served in our Coordinated Entry Program

31% of residential guests were chronically homeless at entry

1,222 individuals received services on nights when temperature dropped below 40 degrees



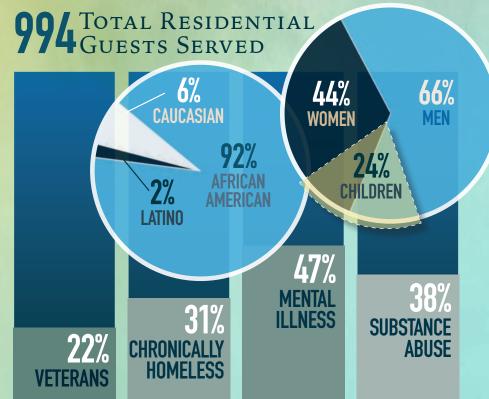
By the Numbers Impact at a Glance











Success Stories

MR. WILLIS' STORY

For five years, three months, and 10 days, if you passed by a wooded area near MLK Blvd., you would have seen Mr. Willis as he called that location home. After he was assaulted, he was transported to Grady Hospital with temporary brain damage and the loss of his left eye. Once Mr. Willis healed, he chose to enroll in Upward, Gateway Center's substance abuse recovery program. In Upward, he had the opportunity to address the role his untreated mental health had on contributing to his addiction.

Mr. Willis received additional behavioral health support, which helped him obtain and maintain his sobriety.

Not only is he committed to his own recovery, but Mr. Willis continues to offer support and encouragement to his peers enrolled in the Upward program.



Mr. Willis has gained the coping skills necessary to manage his mental health, maintain his sobriety, and he moved into his own apartment! He attributes his success to the extensive support and encouragement he received while enrolled in the Upward program. He is excited about the opportunity to become actively engaged in his new community while maintaining many of the connections he has made while at Gateway Center. When asked about his future, Mr. Willis said, "I plan to face it one day at a time while welcoming opportunities to help others."

Mr. Deguido's Story

When the pandemic swept through the globe, Mr. Deguido couldn't escape catching COVID-19,



and he ended up in a coma for months. After he was discharged, Mr. Deguido realized he had lost his home while he was in the hospital.

Shortly after, Mr. Deguido arrived at Gateway Center's Evolution Center program, a low barrier program for men experiencing homelessness. Despite the barriers he faced, Mr. Deguido fought through adversity, addressed his health, and obtained his birth certificate, social security card, and ID. He also received his pension from the New York School System. Mr. Deguido didn't stop there. He completed our financial Literacy Program, saved money, and now has his own place to call home.

"Keep moving forward. Success is learning how to take hits, get back up and move forward," said Mr. Deguido.

Overview of Programs
Gateway Center Offers Both Non-Residential and Residential Programs

Gateway Center is not a shelter; we are a homeless service center. We meet our guests where they are and join them on their individual journey toward self-sufficiency. We have 500 beds between our 3 locations, offer 10 residential programs, and collaborate with 12 on-site partners who share our vision for Atlanta.

RESIDENTIAL PROGRAMS

GWC Case Managed Residential Programs —

Provides guests with a supportive, structured, therapeutic, safe, and drug-free environment. Individuals and families experiencing homelessness are provided an initial screening and coordinated assessment, comprehensive case management services, and linkages to resources and community partners to stabilize their condition in order to successfully transition to permanent housing.

Partner Case Managed Residential Programs —

Gateway Center collaborates with a wide range of social service agencies to provide wraparound services promoting positive outcomes, and our collaborative efforts make homelessness rare and brief for those served in our programs. Guests in these programs reside at Gateway Center but are case managed by a partnering program. A full list of our partnerships can be viewed at: www.gatewayctr.org/programs-and-services

GWC Emergency Shelter Programs — provides Emergency Shelter for individuals through our Cold Weather shelter program on nights when the temperature drops below 40 degrees. In limited situations, Gateway Center provides emergency shelter for families with children as they await available placements in short-term residential programs offered by local shelter providers.







Non-Residential Programs

Engagement Center — Serves as a resource center during the day and an emergency response center under special circumstances. While permanent housing is the end-goal for individuals experiencing homelessness, basic human services are critical in building relationships while meeting immediate needs. These services and resources include access to restrooms, showers, storage lockers, telephones, cell phone charging stations, clothing, laundry, hygiene supplies, health (physical and behavioral) services, and referral services (i.e., DFCS, ID assistance, and employment resources).

Outreach — Street outreach involves moving outside the walls of our organization to engage with individuals experiencing homelessness who may be disconnected and alienated from mainstream services and supports. This incredibly important work is designed to help establish supportive relationships, provide guidance and support on available services and enrollment, and increases the possibility that the unsheltered community will access necessary services and supports from Gateway Center and/or other providers who will help them transition to shelter.

Coordinated Entry — Provides coordinated entry services and serves as an access point to the Atlanta and Fulton County Continuums of Care, which connects men, women, and families experiencing homelessness with housing assessments, emergency shelter placements, and linkage to long-term housing placement options available through the Housing Queue. Gateway Center utilizes an industry standard initial screening tool, the Vulnerability Index-Service Prioritization and Decision Assistance Tool (VI-SPDAT). The VI-SPDAT is rooted in leading medical research that determines the chronicity and medical vulnerability of individuals experiencing homelessness.

Mercy Care Clinic @ Gateway Center — Uses an integrated health care model and provides onsite medical services (physical health, behavioral health, dermatology, and dental) for those experiencing homelessness.







of volunteers agreed that they felt engaged by their volunteer experience.

Hours provided in FY22

The total value of volunteer time donated to Gateway:



Gateway Center's Volunteer Services

Individual, group, and corporate volunteers are key to Gateway Center's success and our ability to effectively serve Atlanta's homeless community. Through their time and service, volunteers provide our guests with dignity and compassion while supporting and encouraging those experiencing homelessness in becoming stably housed and thriving in the community. If you're looking for individual, group, or corporate volunteer opportunities, desire to make a difference, and wish to have an immediate impact, volunteering at Gateway Center is the place for you!

Gateway Center's corporate volunteer groups have included, but are not limited to, Acuity Brands, Amazon, Apple, Atlanta Hawks, Atlanta York Rite, PHA, Bolst, Caterpillar, City Takers, Coca-Cola Company, Dick's Sporting Goods, Equifax, Fox Bros., Georgia United Credit Union, The Home Depot, Hope Thru Soap, State Farm, Jim N Nicks BBQ, M25 Missions, Project U First, and Target.

Individual/group volunteer opportunities include, but are not limited to:

- Clothing Closet Assistants
- Career Resource Center Assistants
- Hygiene Kit Assembly
- Interview and Job Training Assistants
- GED Tutoring
- **Data Entry Assistants**
- Kitchen Prep/Serving Meals

Connect with us online at www.gatewayctr.org/volunteer or email volunteer@gatewayctr.org.





Gateway Center's Events



Funds raised directly support programming, including case management, care coordination, career readiness

training, behavioral health services, and other vital supports. In FY22, we honored former Atlanta Mayor, Ambassador Andrew Young. The event was hosted by Georgia Pacific and the presenting sponsor was White Oak Kitchen & Cocktails. Our theme was Courage to Be the Change.













Gateway Center's Annual Volunteer Appreciation Event Drink Beer Do Good™, hosted by Bold Monk Brewing Co., honored Kashi Sehgal as the Outstanding Individual Volunteer of the Year and Iron Claim as the Outstanding Corporate Volunteer of the Year. Our 2nd Annual Everybody Vs. Homelessness 5K Walk/Run was held as part of this event at the amazing Westside Park.



Fiscal Year 2021 Financials

RAISED \$8.8 MILLION IN FUNDS TO SUPPORT OUR MISSION AND SERVICES IN FY22.

REVENUE BY SOURCE

 Government Grants
 \$6,145,019
 69.81%

 Foundation/Corp.
 \$1,069,075
 13.03%

 Individual Donors**
 \$575,729
 7.02%

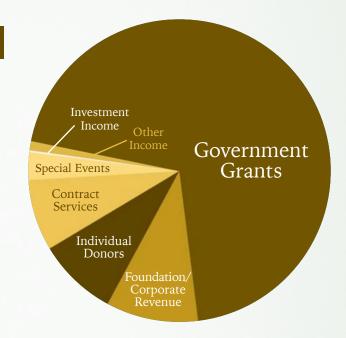
 Contract Services
 \$670,910
 8.18%

 Special Events**
 \$228,946
 2.79%

 Investment Income
 \$(22,242)
 -0.27%

 Other Income*
 \$13,098
 0.16%





*GWC experienced 100% Board Giving in FY22. Board giving is accounted for in the total of Individual Giving and Special Events categories listed in this report.

EXPENSES

Programs	6,565,537	85.13%
General & Admin.	944,153	12.24%
Fundraising	202,967	2.63%
ΤΠΤΔΙ	\$7,712,657	

The numbers presented in this report are from

Gateway Center's audited financials, excluding in-kind. In FY22, Gateway Center had \$403,442 in depreciation expenses. The depreciation expenses are primarily from assets that were acquired and paid for in previous years through capital campaign efforts. Individual Donors includes Board and Advisory Council donations, as well as Board contributions/donations to Special Events. Special Events excludes Board contributions/donations, which are included in Individual Donors.

Funders & Partners

We are grateful to the following individuals, foundations, corporations, and agencies for their generous financial contributions to Gateway Center between July 1, 2021 and June 30, 2022. Their support makes our critical work possible.

makes our critical work p	ossible.
ACAPX Acuity Brands	Emory at Mi
AEC Trust	Fox The
A Friend of Gateway Center	Frances Found
Alston & Bird American Family	Fulton ARPA
Insurance Foundation Amerigroup Foundation AMN Healthcare Ancore Foundation Inc Anthem Foundation	Fulton Comi Progr Fulton Coord Entry
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Ascend Medical Atlanta BTS Army	Georgia of Pu
Atlanta Consistory No 24 A	Georgia
Atlanta Downtown Improvement District	Georgia of He Georgia
Atlanta Foundation B&W Mechanical Bank of America	Georgia Union Found
Banyan Street Advisors	Good S
Betty & Davis Fitzgerald Foundation	Grady I GreySto
Bloomberg Philanthropies	Foun
Bold Monk Brewing	Hanock
Company Purchased Potents	Hansfo
Buckhead Rotary Foundation	Henry & Foun
Church's Chicken	Human
City of Atlanta CDBG	Iron Cla
City of Atlanta ESG Colonial Pipeline	Jesse Pa Found
Connolly Family	Kasier &

Foundation

Foundation

Conrad N. Hilton

Douglassville First

United Methodist

ossible.	
Emory Hospital at Midtown	Mary Allen Linds Branan Founda
Fox Theatre	Mayberry Electri
Frances Hollis Brain	McKinsey
Foundation Fulton County	Members Insura Advisors
ARPA Grant	Microsoft
Fulton County Community Services	Milner
Program Grant	Morris, Manning & Martin
Fulton County Coordinated	Must Ministries
Entry Grant	Network for Goo
Fulton County ESG	NorthMarq
Genuine Parts Company	Northside Hospi
Georgia Department	Oxford Industrie
of Public Health	Partners for Hon
Georgia Pacific	PNC Bank
Georgia Power Club of Hearts	Pricewaterhouse Coopers Found
Georgia Power Foundation	Primerica Found
Georgia United Credit Union Charitable Foundation	Publix Super Ma Charities
Good Shepherd	RCG Properties
Grady Health Foundation	Region's Bank
GreyStone Power	Robert Half Corp
Foundation	Smith+Howard,
Hanock Askew & Co	Southface Energ
Hansford Law Firm	(GoodUse)
Henry & Elaine Kaufman	SouthState Bank
Foundation	Supply Source
Humana	The Arnold Four
Iron Claim	The Coca-Cola F
Jesse Parker Williams Foundation	The Glancy Four
Kasier & East Bay	The Glickenhaus Foundation
Community Foundation	The Goddard Sch
MailChimp Marsh & McLennan	The Good Coin
Martin Foundation	Foundation (Target Circle)

7 1, 2021 and June 30, 2	2022. Then support	
ary Allen Lindsey Branan Foundation	The Hamilton Family Fund	
ayberry Electric	The Home Depot	
cKinsey embers Insurance	The Home Depot Foundation	
Advisors crosoft	The John & Polly Sparks Foundation	
lner	The Kiersey Stanhope Fund	
orris, Manning, & Martin	The Sara Giles Moore Foundation	
ust Ministries etwork for Good	The Thalia & Michael C. Carlos Foundation	
orthMarq	The Warrior Alliance	
orthside Hospital	Thomas H Pitts Trust	
ford Industries	Trinity Health	
rtners for Home	(Mercy Care)	
IC Bank	Ubique	
cewaterhouse Coopers Foundation	U.S. Department of Veterans Affairs	
merica Foundation	United Way - Child Well-Being	
blix Super Market Charities	United Way Emergency Food & Shelter Program	
CG Properties gion's Bank	United Way of Greater Atlanta	
bert Half Corporation hith+Howard, P.C.	United Way of Metro Atlanta	
uthface Energy (GoodUse)	United Way Regional Commission on Homelessness	
uthState Bank	Varian Medical Systems	
pply Source	Watkins, Lourie,	
e Arnold Foundation	Roll, & Chance	
e Coca-Cola Foundation	Weinstein Supporting	
e Glancy Foundation	Foundation	
e Glickenhaus	Wells Fargo Foundation	
Foundation e Goddard School	White Oak Kitchen & Cocktails	
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Whole Foods

Market Community

Giving Program

The Jack Hardin Circle of Giving (Est. 2019): A special giving society in honor of Gateway Center's Co-founder and Board Chairman, Edward "Jack" Hardin whose leadership, commitment and passion for those experiencing homelessness in our community has mobilized and inspired others. Gateway Center is forever grateful for his unwavering support of our mission.

Aaron & Angel Goldman Abe & Linda Schear Adam & Beth Leaderman Alan & Cathy Gottlieb Alan Levow Alex Feldman Alex Gross Ameeta Kalokhe Andrew & Karen Ghertner **Iav Waite** Angie Smith Jeff & Lee Anderson Anonymous Jeffrey Robinson Jennifer Brooks Atticus & Alison LeBlanc Bahman Irvani Jim & Carol Dew Barry Teague Jim Borders Beth Ann Swan John & Beverly Baker John Grant Wilmer, Jr. Bryan Fields Calvin & Louisa Ward John & Susan Hamilton Carlos del Rio & Jeannette Guarner John Long John Satelmever Charles Goetz Charles (Pete) McTier John Wieland Charles Zimmer & Jorge Demacedo Steffi Gom-Zimmer **Justin Martin** Chez Browne Kalen Swanson Christine Sturm Karen Holcom Cindy & Alan LeBlanc Katherine Scott Collin Dubick Keith & Emilee Evans Craig Kaufman Kemaly Jacques David Allman Kevin Greene David & Diane Black David & Heidi Grenda

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Robert Zerden

Ron & Lisa Brill Ronnie Eichel

Salvador & MaryAnn Arias

Sandy Jun

Scott Shulman & Rhonda Taubin Scott Sickeler & Liz Neiswander

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Su Lee Sylvia Russell Tammra Credit Tracie Dent

Viki & Paul Freeman Will & Allison Andrews William (Bill) Kindler William Henry Stanhope & Kristen Ann Keirsey

William Leap William Sullivan

Wright & Alison Caughman Yolanda Montgomery

Individual Donors

Adam Rosenfelt Adrienne Kelly Alan & Kim Dobrin & Normand-Feinberg Alan Bragman Alan Vaughn Alden Shmerling Alexis Carter Alfred Dunlap Alisha Tischler Allison Dubovsky Amy Oraefo Amy Tozer Andrew Wittgen Andrew Peterson Anne Hayden Annette & Frank Joseph Anthony & LaShell Hall Arline Bashuk

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Waukita Shepherd

William & Alexandra Allen



2021-2022

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Drew Benton

Director of Community Engagement

Tonya Boosé Director of Residential Services

Greg Callihan Director of Facilities

Tricia Callihan

Director of Resource Development

Will Caraway Director of Residential Services

Amanda Van Dalen **Director of Coordinated** Entry & CQI

Monique Williams Chief Financial Officer

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gateway

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To become a volunteer www.gatewayctr.org/volunteer

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Evan Glustrom

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